



FOR IMMEDIATE RELEASE

Lian Beng's 9MFY2012 net profit up 10.0% yoy to S\$40.5 million

- 9MFY2012 net profit reaches 83.4% of FY2011 net profit
- Group continues to grow ready-mixed concrete business segment in preparation for proposed listing of its engineering and concrete business in Taiwan
- Cash generative business and sound investment brought cash and cash equivalent higher at S\$178.3 million as at 29 February 2012
- Strong construction order book of S\$742 million as at 29 February 2012 keeps Group busy through FY2015

SINGAPORE, 11 April 2012 – Lian Beng Group (“Lian Beng” or “the Group”) (聯明集團), a Singapore BCA Grade A1 construction group, reported a 10.7% year-on-year (yoy) increase in profit to shareholders to S\$40.6 million for its nine months ended 29 February 2012 (“9MFY2012”), up from S\$36.6 million for 9MFY2011.

Mr Ong Pang Aik (王邦益), Lian Beng’s Executive Chairman, commented on the good results, “We are pleased that our first nine months’ net profit already reached 83.4% of that for FY2011.”

Financial Highlights (S\$ '000)	9 months ended 29 February 2012 (9MFY12)	9 months ended 28 February 2011 (9MFY11)	%change
Revenue	333,652	379,936	(12.2%)
Gross profit	53,846	57,577	(6.5%)
Gross profit margin (%)	16.1%	15.2%	0.9*
Profit for the period	40,540	36,860	10.0%
EPS (Singapore cents)	7.66	6.91	10.9%

**denotes percentage points*



The Group's 9MFY2012 revenue decreased 12.2% to S\$333.7 million mainly due to lower construction work recognised in the construction segment as a result of the different phases of construction the present construction projects are in. 9MFY2012 gross profit margins improved to 16.1% from 15.2% for 9MFY2011 on better cost management and increased contribution from the ready-mixed concrete segment.

Mr Ong added, "We are pleased of the continued growth in our ready-mixed concrete business segment which augurs well for the proposed listing of our engineering and concrete business in Taiwan."

The Group reports a strong cash position with cash and cash equivalents of S\$178.3 million as at 29 February 2012 on its cash generative business and cautious investment decisions. Cash generated from operating activities for 9MFY2012 amounted to S\$65.2 million. In addition, the Group gained S\$7.9 million on sale of its industrial property at New Industrial Road during 2QFY2012.

In February 2012, the Group was awarded a public construction contract worth S\$49 million. This 21-month contract is expected to contribute positively towards to the Group's FY2012 to FY2014. Following this addition, the Group's order book stood at S\$742 million as at 29 February 2012, providing the Group with a steady flow of activities through FY2015.

In its press release dated 11 January 2012, the Building and Construction Authority (BCA) has projected that the total construction demand for 2012 to be between S\$21 billion and S\$27 billion, led by strong public housing developments. With the Group's proven track record of more than three decades, Lian Beng remains optimistic of the construction outlook and will continue to tender competitively for new projects.

Mr Ong concluded, "As much as we are confident on a good set of results for FY2012, we will not rest on our laurels and will continue to work hard for sustainable growth into the long run."

- The End -



About Lian Beng Group

Since its early pillars of foundation in 1973, Lian Beng Group Ltd (SGX: Lian Beng) has grown from being a sub-contractor to a reputable building construction group through a tenacious focus on its core strengths while being ahead of the industry cycle through active viable diversification. Lian Beng, an A1 grade contractor with the Building and Construction Authority (BCA) in General Building, enables it to tender for public sector building projects of unlimited contract value. The Group has left its mark in the building industry both locally and regionally in the public and private residential, institutional, industrial and commercial sectors, with some of its completed projects encompassing the *Grand Duchess, The Lakeshore, The Sixth Avenue Residences and many other government sector projects*. Additionally, Lian Beng's A2 grade in Civil Engineering with BCA opens the doors to civil engineering projects of up to S\$85 million in contract value. Leveraging on its integrated business model, the Group has foraged into property development of both residential and commercial properties in Singapore; synergistic with the Group's existing core business. Some of its property development and investment projects include *OLA Residences, Kovan Residences, 111 Emerald Hill, Lincoln Suites and Mandai Industrial*.

The Group, an advocate for sustainable living, was awarded with the Green Mark Platinum award by BCA in 2010 for its project at 29 Harrison Road, Lian Beng Group Headquarters.

For more information, please visit <http://www.lianbeng.com.sg>.

Issued for and on behalf of Lian Beng Group Ltd

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